

Friends of Alice Birney Elementary
5/14/2015
Birney Elementary, Room 26 - Mr. O'Malley's room

Time	Item	Who	Action	Attachment
6:00 PM	1. Approve Agenda	Board members	Motion/ Vote	None
6:02 PM	2. Approve minutes of 3/12/15	Board members	Motion/ Vote	Attachment A
6:05 PM	3. Treasurer's Report : Discuss extra funds, apply to endowment?	John	No	B & C
6:20 PM	4. RFG recap	Tulip	No	Attachment D
6:30 PM	5. PNO #3	Carrie	No	None
6:40 PM	6. Pride	Tom	No	None
6:50 PM	7. Grants, and IB school grant committee: Hockey sticks, etc....	Aryn	No	None
7:00 PM	8. Gift Card update	Diana	No	None
7:10 PM	9. Sponsor coordination: Joint UHUH/canvassing committee kick off	Beth/Jennifer	No	None
7:20 PM	9. UHUH - vendor and logo/identity - budget? Bex Brands, 12-4 (sunset is 4:53 PM), janitor 2-6 and school 8-6?	Jennifer	No	None
7:30 PM	10. Local Biz donations: BCB Bagels- BOGO, gift card, bagels? PTA or FOABE? Chipotle	Board members	Motion/ Vote	None
7:30 PM	10. Adjourn	Board members	Motion/ Vote	None

2014/2015 FOABE

meeting dates and main topic of discussion

9/11/14	UHUH and Parent's Night Out #1
10/9/14	Open house, subcommittees
11/13/14	Budget, grant writing, & Big Give
12/11/14	Grant writing and Big Give
1/8/15	Parent's Night Out #2 2/20
2/12/15	Parent's Night Out #2 & RFTG
3/12/15	RFTG
4/9/15	no meeting
5/14/15	Review RFG, PNO #3, buget
6/11/15	Budget & Pride Parking
7/9/15	Yr. in Review & elections
8/13/15	Draft Budget

Committee chairs

Budget	John
UHUH Festival	Jennifer
Parents' Nights Out	Carrie and Susan
Sponsorship Planning	Beth D. and Molly
Run for the Green	Tulip and Aryn
Pride Parking	Tom
Give Big	Brenda Anderson
Grant Writing	Samantha/ Aryn
PTA Liason	Aryn
Rules and Regs	
Passive fund raising	Diana
Website	Beth/Nikki
Mission to Save	Samantha

FOABE

3/12/15

Meeting begins at 6:10

1. Motion to approve agenda by Aryn, second Tom, passed
2. Motion to approve minutes by Tom, Aryn seconds, passed.
3. Treasurer's report (John)
 - these are most current financials, before any RFTG money
 - confirm that RFTG money is only from kids, any money from business is listed under community donations
 - budget reflects garden grant
 - Northrup Grommun money cannot be associated with fundraising so will be moved to community donations from RFTG
 - RFTG canvassing is roughly \$3,000
 - the matching donor list should be put in eblasts, website, etc., anywhere where parents can see it
 - U-31 generated \$855, \$2,900 from PNO's so far this year
 - Sr. Gowdy donated \$500 to RFTG this year
 - we are hitting targets for the year
 - should begin to fundraise for UHUH before SONO
 - Endowment fund: approved policy, ready to fund.
 - we won't make a lot of money off of it
 - John proposes to use Mission Fed to keep all money in the same place; difference between Mission Fed (.1%) and next highest rate (GE Capital Bank, 1.05% doesn't outweigh annoyance factor for having money in two different banks
 - propose to transfer \$25,000 to Mission savings account. Samantha motions, Amanda seconds, passed
4. PNO recap (no one attended)
 - small discussion about service problem, more people from the neighborhood seemed to be there
5. RFTG (Tulip)
 - giving going well, teachers helping a lot, more than last year
 - extra recess is a motivator for kids and teachers
 - also competition between teachers and classes helping
 - classroom visits help
 - seeing the chart of who raised what helps
 - Tom felt doing it by classroom helped build a classroom community to support RFTG
 - need to keep website and FB up to date, spurs donations
 - from now until RFTG there will be tables out front AM and PM

- robo calls also will happen
- Amanda suggests using Ralph's cards donated by UHCA to purchase oranges; Tulip agreed to purchase
- places we asked to donate oranges said need to ask a month in advance
- money counting night is 3/18 at 6:30
- there will be a report for each kid including pay pal donors by 3/20
- can someone take pictures at event?
- next year include photo release in RFTG packet
- also, how about video for donors re specials?
- prizes: after 3/20 assembly, kids get paper listing prize, pick up at storage container
- 3/27 distribute tshirts, medals.
- make clear to parents medals are for laps run, not donations

6. Permits & Insurance

- Pride is done
- UHUH, Laura to get permits and insurance

7. Grants (Aryn)

- IB task force idea is up and running. 4/8 is next meeting, 6:00 pm, Waypoint Public. will include SD High
- positive response from McKinley, RMS, Jefferson.

8. Gift Cards/Passive Fundraising

- get ordering info out to parents before break so can order for teacher appreciation
- packets to go home with kids on Thursday after break, too
- Ari suggested trying to pool parents together to get one big card from all parents for teacher
- parent appreciation ideas: food, gift cards? Who should organize?

9. Sponsor coordination

- Beth is tracking
- who will get their own banners: UHCA, Mary Anne Stevens, Boulevard Fitness
- John: Mission Fed wants a banner, what to do? They have not given \$1,000.

10. Pride

- there is communication with SD police and SDUSD police going on re: parking spots
- also need to communicate with people to have permits for the field or lot to avoid problems

11. Other

- Laura to check if SD Foundation's giveBIG is going this year

Adjourn at 7:45 about (forgot to check). Aryn moved, John seconded.

	<u>Selected Period</u>	<u>Year to Date</u>	<u>Budget</u>
Cash Balance Forward			
MFCU Checking	0.00	0.00	0.00
MFCU Savings	0.00	0.00	0.00
x_Chase Checking	65,760.17	65,760.17	65,760.17
Total Cash Balance Forward	\$ 65,760.17	\$ 65,760.17	\$ 65,760.17
Receipts			
Administration			
Donations - Administration	1,380.00	1,380.00	3,000.00
Donations - Community	10,051.15	10,051.15	5,915.00
Interest Income	1.37	1.37	0.00
Fundraisers			
2014 Run for the Green	1,050.00	1,050.00	0.00
2015 Run for the Green	29,939.52	29,939.52	23,000.00
Amazon Smiles	162.31	162.31	0.00
Amazon Store Front	1,298.41	1,298.41	1,000.00
Give Big	23,627.00	23,627.00	23,000.00
Grants	0.00	0.00	10,000.00
Harvest Festival	2,273.10	2,273.10	1,500.00
Monthly Contributions	1,970.00	1,970.00	3,500.00
PNO-1	3,104.00	3,104.00	2,350.00
PNO-2	2,857.00	2,857.00	2,350.00
PNO-3	0.00	0.00	2,350.00
Pride Parking	3,094.15	3,094.15	3,590.00
SD Foundation Big Give	0.00	0.00	3,000.00
Programs			
Garden	2,056.00	2,056.00	0.00
Total Receipts	\$ 82,864.01	\$ 82,864.01	\$ 84,555.00
Total Receipts Not Belonging to the Association	\$ 0.00	\$ 0.00	\$ 0.00
Expenses			
Administration			
Advertising & Promotion	0.00	0.00	200.00
Bank Charges	85.50	85.50	50.00
Bank Charges - NSF	30.00	30.00	50.00
Childcare	234.00	234.00	445.00
Computer Expense	441.50	441.50	700.00
Conferences	0.00	0.00	500.00
Facility Charges	10.00	10.00	600.00
Insurance	0.00	0.00	1,000.00
Operating Expenses	205.00	205.00	200.00
Other Expenses	76.95	76.95	400.00
PayPal Fees	3.68	3.68	0.00
PayPal Fees - Administration	49.90	49.90	275.00
Postage	97.75	97.75	0.00
Fundraisers			
2015 Run for the Green	1,756.09	1,756.09	1,000.00
EScrip Gift Card	467.04	467.04	0.00
Give Big	459.53	459.53	500.00
Harvest Festival	667.75	667.75	0.00
Monthly Contributions	79.47	79.47	150.00
PNO-1	237.71	237.71	0.00
PNO-2	119.94	119.94	0.00
PNO-3	59.90	59.90	0.00
Programs			

Friends of Alice Birney Elementary

Financial Report
From July 1, 2014 to May 12, 2015

Art/Music/Dance	15,960.00	15,960.00	24,480.00
Garden	15,562.32	15,562.32	24,480.00
Spanish	19,080.00	19,080.00	29,970.00
Total Expenses	<u>\$ 55,684.03</u>	<u>\$ 55,684.03</u>	<u>\$ 85,000.00</u>
Total Expenses Not Belonging to the Association	\$ 0.00	\$ 0.00	\$ 0.00
Net Receipts	<u>\$ 27,179.98</u>	<u>\$ 27,179.98</u>	<u>\$ (445.00)</u>
Less:			
Carry Over Funds			0.00
Unallocated Reserves			<u>65,315.17</u>
			\$ 0.00
Cash Balance	<u>\$ 92,940.15</u>	<u>\$ 92,940.15</u>	

Checks Written

101	Department of Justice	Raffle Permit	20.00
105	John Amat	PNO#3 Expenses and 2014 Pride Banner	157.10
106	Famglietti, Aryn	Postage	49.00
107	John Amat	New Checks for MFCU	50.21
108	John Amat	Bagels for meeting with Teachers	76.95
109	Laura Dadmun	Insurance for Harvest Festival	398.00
110	Heather Kin	Childcare 9/11/14	26.00
111	Dig Down Deep	Sept 2014 Garden Invoice #2014-11	2,100.00
112	IES Language Foundation	Sept 2014 Spanish	3,375.00
113	Joan Green	Sept 2014 21 Hours Art	840.00
114	Heather Kin	Childcare for 10/9/14 Meeting	26.00
115	Fast Signs	Harvest Festival Banner	126.37
116	Barry Thomas	Deposit for PNO1, PNO2, PNO3 - DJ	100.00
117	Dig Down Deep	October 2014 Garden	2,953.51
118	IES Language Foundation	October 2014 Spanish	3,330.00
119	Tulip Howard	Harvest Festival Expenses	107.14
120	Joan Green	October Art	1,080.00
121	Sadia Najmi	Harvest Festival expenses	36.24
122	Tracy Domian	Childcare for 11/13/14 Meeting	26.00
123	John Budlong	PNO1 - Pizza, Salad, Cookies	109.06
124	Franchise Tax Board	2013-2014 Taxes	10.00
125	Attorney General's Registry of Charitable Trust	2013-2014 Taxes	25.00
126	Kim Schultz	Harvest Festival expenses	93.26
127	IES Language Foundation	November 2014 Spanish	2,047.50
128	Dig Down Deep	November 2014 Garden and Irrigation expenses	2,068.81
129	John Amat	Book of Stamps	48.75
130	Heather Kin	December Meeting Childcare	26.00
131	Joan Green	November & December 2014 Art	1,320.00
132	IES Language Foundation	December 2014 Spanish	2,632.50
133	Dig Down Deep	December 2014 Garden	1,900.00
134	Franchise Tax Board	Tax Year 2014 Entity ID 3255012 Penalty	50.00
135	Heather Kin	Childcare FOABE Meeting 1/20/15	26.00
136	Alice Birney Elementary	Art/Dance/Music 9/3/14-12/19/14 Fall Session	5,980.00
137	John Amat	CA Statement of Information fee reimbursement	20.00
138	Joan Green	Jan 2015 Art Invoice	600.00
139	IES Language Foundation	Jan 2015 Spanish Invoice	1,440.00
140	Heather Kin	Childcare for 2/12/15 Meeting	26.00
141	Elizabeth Deig	Mailchimp Invoices for Dec, Jan, Feb	75.00
142	Dig Down Deep	Garden Invoices for Jan & Feb 2015	3,780.00
143	IES Language Foundation	Spanish Invoice for Feb 2015	3,105.00
144	Joan Green	Art Invoice for Feb 2015	720.00
145	Aryn Famiglietti	2015 RFG Expenses - Envelopes	129.47
146	San Diego Unified School District	2015 Pride Parking Permit Number 45102	10.00
147	Heather Kin	Childcare for 3/12/15 Meeting	26.00
148	Carrie Binder	PNO#2 Expenses	119.94
150	Heather Kin	Childcare for 3/18/15 Counting Night	26.00
151	Elizabeth Deig	Mail Chimp for March 2015	25.00

152	Laura Dadmun	Mailbox Renewal 4/1/15 to 3/31/16	80.00
153	IES Language Foundation	Spanish March 2015	3,150.00
154	Dig Down Deep	Garden March 2015	2,280.00
155	Joan Green	Art March 2015	740.00
156	Extra Graphics	2015 RFG Child Shirts	992.25
157	Extra Graphics	RFG 2015 Adult Shirts	463.50
158	Alice Birney Elementary	Art Program from 01/20/15 to 03/27/15	4,680.00
159	Heather Kin	Childcare for 5/14/15 Meeting	26.00
160	Dig Down Deep	April 2015 Garden Invoice	480.00
161	Elizabeth Deig	April & May 2015 Mail Chimp Reimbursement	42.50
218	Laura Dadmun	Pride Parking Change	400.00
219	PTAEZ	Accounting Software for 7/2014 to 7/2015	299.00

Signature

Date

Date	Type	Number	Description	Amount	Totals
x_Chase Checking					
Balance On Hand 3/12/2015				\$	0.00
Total Deposits				\$	0.00
Total Disbursements				\$	0.00
Balance On Hand 5/12/2015				\$	0.00
MFCU Checking					
Balance On Hand 3/12/2015				\$	86,255.00
Deposited Income					
03/19/2015	DEPOSIT		2015 RFG	\$ 11,909.00	
03/19/2015	DEPOSIT		RFG Community Donations	550.00	
03/19/2015	DEPOSIT		RFG 2015	35.00	
03/21/2015	DEPOSIT		U31 Donation	855.00	
03/21/2015	DEPOSIT		RFG 2015	401.00	
03/25/2015	DEPOSIT		RFG 2015	100.00	
03/30/2015	DEPOSIT		Amazon Storefront	131.37	
04/07/2015	DEPOSIT		Community Donations	155.58	
04/29/2015	DEPOSIT		Amazon Storefront	92.21	
05/06/2015	DEPOSIT		Amazon Smiles	33.24	
05/06/2015	DEPOSIT		Bulls Eye RFG - Truist	130.00	
05/11/2015	DEPOSIT		RFG, Deposits	1,296.38	
				TOTAL	\$ 15,688.78
Voided Checks					
03/22/2015	VOID CHECK	149	Void	\$ 1.00	
				TOTAL	\$ 1.00
Adjustments/Transfers					
03/18/2015	ADJUSTMENT	74	Paypal Transactions from 3/10/15 to 03/18/15	\$ 4,172.40	
03/18/2015	ADJUSTMENT	75	Paypal Transactions from 3/10/15 to 03/18/15	52.89	
03/18/2015	ADJUSTMENT	76	Paypal Transactions from 3/10/15 to 03/18/15	97.50	
03/18/2015	ADJUSTMENT	77	Paypal Transactions from 3/10/15 to 03/18/15	38.82	
03/31/2015	ADJUSTMENT	83	Paypal Transactions from 03/19/2015 to 03/29/2015	129.63	
03/31/2015	ADJUSTMENT	84	Paypal Transactions from 03/19/2015 to 03/29/2015	38.82	
03/31/2015	ADJUSTMENT	85	Paypal Transactions from 03/19/2015 to 03/29/2015	19.26	
04/28/2015	ADJUSTMENT	78	Paypal Transactions from 3/29/15 to 04/28/15	163.26	
				TOTAL	\$ 4,712.58
Total Deposits				\$	20,402.36
Checks					
03/22/2015	CHECK	149	Void	\$ 1.00	
03/24/2015	CHECK	150	Heather Kin, Childcare for 3/18/15 Counting Night	26.00	

Date	Type	Number	Description	Amount	Totals
03/24/2015	CHECK	151	Elizabeth Deig, Mail Chimp for March 2015	25.00	
03/24/2015	CHECK	152	Laura Dadmun, Mailbox Renewal 4/1/15 to 3/31/16	80.00	
03/24/2015	CHECK	153	IES Language Foundation, Spanish March 2015	3,150.00	
03/24/2015	CHECK	154	Dig Down Deep, Garden March 2015	2,280.00	
03/24/2015	CHECK	155	Joan Green, Art March 2015	740.00	
03/24/2015	CHECK	156	Extra Graphics, 2015 RFG Child Shirts	992.25	
03/25/2015	CHECK	157	Extra Graphics, RFG 2015 Adult Shirts	463.50	
05/11/2015	CHECK	158	Alice Birney Elementary, Art Program from 01/20/15 to 03/27/15	4,680.00	
05/11/2015	CHECK	159	Heather Kin, Childcare for 5/14/15 Meeting	26.00	
05/11/2015	CHECK	160	Dig Down Deep, April 2015 Garden Invoice	480.00	
05/11/2015	CHECK	161	Elizabeth Deig, April & May 2015 Mail Chimp Reimbursement	42.50	
				TOTAL	<u>\$ 12,986.25</u>

Adjustments/Transfers

03/12/2015	ADJUSTMENT	73	Board Approved 3/12/2015 to fund Endowment account	\$ 25,000.00	
03/30/2015	NSF CHECK			115.00	
03/30/2015	NSF CHECK		Lost Check	115.00	
03/31/2015	ADJUSTMENT	81	Bank Charges	9.29	
03/31/2015	ADJUSTMENT	82	Bank Charges	20.00	
04/28/2015	ADJUSTMENT	80	EScrip Gift Card - Initial purchase	467.04	
				TOTAL	<u>\$ 25,726.33</u>

Total Disbursements

\$ 38,712.58

Balance On Hand 5/12/2015

\$ 67,944.78

MFCU Savings

Balance On Hand 3/12/2015

\$ (6.00)

Adjustments/Transfers

03/12/2015	ADJUSTMENT	73	Board Approved 3/12/2015 to fund Endowment account	\$ 25,000.00	
03/31/2015	ADJUSTMENT	87	Dividend	1.37	
				TOTAL	<u>\$ 25,001.37</u>

Total Deposits

\$ 25,001.37

Total Disbursements

\$ 0.00

Balance On Hand 5/12/2015

\$ 24,995.37

Other Information

**Friends of Alice Birney Elementary
Estimates for 2014-2015 Program Costs**

<u>Fall Session (15 Weeks)</u>																	
	<u>9/3-9/5</u>	<u>9/8-9/12</u>	<u>9/15-9/19</u>	<u>9/22-9/26</u>	<u>9/29-10/3</u>	<u>10/6-10/10</u>	<u>10/13-10/17</u>	<u>10/20-10/24</u>	<u>10/27-10/31</u>	<u>11/3-11/7</u>	<u>11/10-11/14</u>	<u>11/17-11/21</u>	<u>12/1-12/5</u>	<u>12/8-12/12</u>	<u>12/15-12/19</u>	<u>Session Total</u>	<u>Actual Paid</u>
Spanish	\$0.00	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$11,655.00	\$11,385.00
Garden	\$0.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$9,520.00	\$9,022.32
Library	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Art-Dance-Music	\$0.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$9,520.00	\$9,220.00
Weekly Total	\$0.00	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$30,695.00	\$29,627.32

<u>Winter Session (10 Weeks)</u>											<u>Session Total</u>	<u>Actual Paid</u>
	<u>1/20-1/23</u>	<u>1/26-1/30</u>	<u>2/02-2/06</u>	<u>2/09-2/12</u>	<u>2/17-2/20</u>	<u>2/23-2/27</u>	<u>3/02-3/06</u>	<u>3/09-3/13</u>	<u>3/16-3/20</u>	<u>3/23-3/27</u>		
Spanish	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$8,325.00	\$7,695.00
Garden	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$6,800.00	\$6,060.00
Library	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Art-Dance-Music	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$6,800.00	\$6,740.00
Weekly Total	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$21,925.00	\$20,495.00

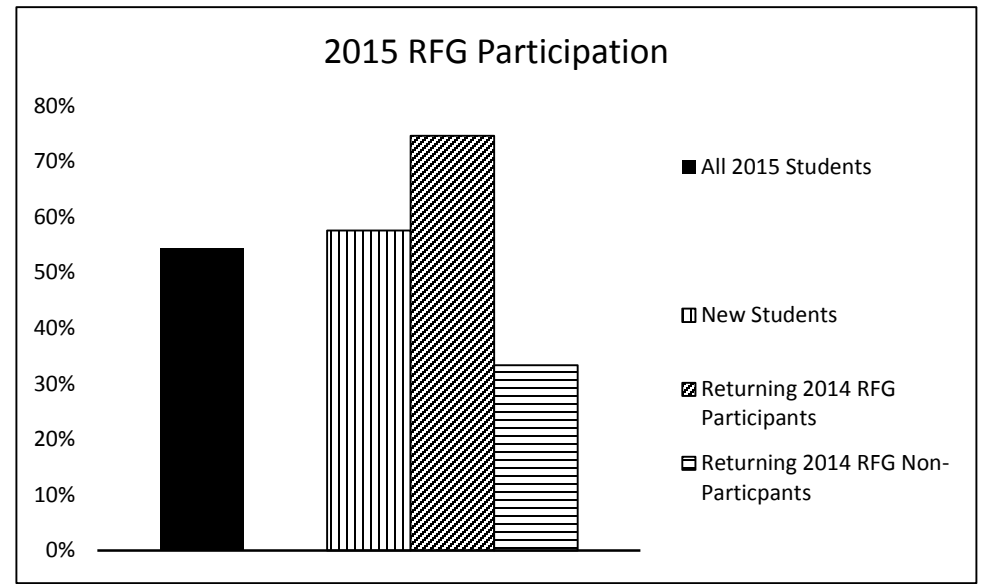
<u>Spring Session (12 Weeks)</u>														<u>Session Total</u>	<u>Actual Paid</u>
	<u>4/27-5/1</u>	<u>5/4-5/8</u>	<u>5/11-5/15</u>	<u>5/18-5/22</u>	<u>5/26-5/29</u>	<u>6/1-6/5</u>	<u>6/8-6/12</u>	<u>6/15-6/19</u>	<u>6/22-6/26</u>	<u>6/29-7/2</u>	<u>7/6-7/10</u>	<u>7/13-7/17</u>	<u>7/20-7/21</u>		
Spanish	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$832.50	\$0.00	\$9,990.00	\$0.00
Garden	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$0.00	\$8,160.00	\$0.00
Library	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Art-Dance-Music	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$680.00	\$0.00	\$8,160.00	\$0.00
Weekly Total	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$2,192.50	\$0.00	\$26,310.00	\$0.00

	<u>Session Total</u>	<u>Actual Paid</u>
Total Spanish	\$29,970.00	\$19,080.00
Total Garden	\$24,480.00	\$15,082.32
Total Library	\$0.00	\$0.00
Total Art/Dance/Music	\$24,480.00	\$15,960.00
Grand Total	\$78,930.00	\$50,122.32

	<u>Weekly Hours</u>	<u>Hourly Rate</u>
Spanish	18.5	\$45.00
Garden	17	\$40.00
Library	0	\$0.00
Art-Music-Dance	17	\$40.00



April 9, 2015



Grade	2013					2014					2015				
	Student Participants	Participation Rate	Total Donations	Avg Donation	% of Yearly Total	Student Participants	Participation Rate	Total Donations	Avg Donation	% of Yearly Total	Student Participants	Participation Rate	Total Donations	Avg Donation	% of Yearly Total
K	42	.	\$5,352.69	\$127.45	22%	50	51.00%	\$4,740.02	\$94.80	21%	62	63%	\$4,600.02	\$74.19	16%
1st	46	.	\$5,431.05	\$118.07	22%	39	40.20%	\$4,086.82	\$104.79	18%	52	50%	\$5,231.93	\$100.61	18%
2nd	33	.	\$4,220.00	\$127.88	17%	59	59.60%	\$4,934.60	\$83.64	22%	58	69%	\$4,868.39	\$83.94	17%
3rd	31	.	\$4,034.01	\$130.13	17%	36	35.30%	\$3,984.40	\$110.68	18%	49	52%	\$5,387.64	\$109.95	18%
4th	30	.	\$2,950.00	\$98.33	12%	30	32.60%	\$2,968.71	\$98.96	13%	50	50%	\$6,013.04	\$120.26	20%
5th	23	.	\$2,373.85	\$103.21	10%	24	30.00%	\$1,963.30	\$81.80	9%	38	43%	\$3,192.15	\$84.00	11%
All	205		\$24,361.60	\$118.84	100%	238	41.90%	\$22,677.85	\$95.29	100%	309	54%	\$29,293.17	\$94.80	100%

